COUNCIL ON CULTURE & ARTS Actual vs. FY24 Budget



Net

| | Oct. 01-31, 23 | Budget | \$ Over Budget | % of Budget |
|-------------------------------------|----------------|-----------|-----------------------|-------------|
| Revenues | | | | |
| City Contract | 0 | 192,036 | -192,036 | 0% |
| County Contract | | | | |
| Additional TDC Funding | 5,293 | 170,243 | -164,950 | 3% |
| County Contract with COCA | 0 | 150,000 | -150,000 | 0% |
| TDC Funding (paid to grantees) | 0 | 1,313,470 | -1,313,470 | 0% |
| Total County Contract | 5,293 | 1,633,713 | -1,628,420 | 0% |
| Other Grants | 6,364 | 120,000 | -113,636 | 5% |
| Memberships/Fees | 1,650 | 15,500 | -13,850 | 11% |
| Advertising Revenue | 225 | 6,500 | -6,275 | 3% |
| License Plate Revenue | 520 | 5,000 | -4,480 | 10% |
| Contribution | 2,220 | 6,000 | -3,780 | 37% |
| Other Revenue | 7,288 | 25,000 | -17,712 | 29% |
| Total Revenues | 23,560 | 2,003,749 | -1,980,189 | 1% |
| Cost of Revenues | | | | |
| County Cultural Grant | 0 | 1,227,764 | -1,227,764 | 0% |
| County Cultural Marketing Grant | 0 | 85,706 | -85,706 | 0% |
| City Cultural Grant | 0 | 25,000 | -25,000 | 0% |
| Arts Education Teacher Grant | 0 | 8,000 | -8,000 | 0% |
| Direct Cost | 0 | 6,000 | -6,000 | 0% |
| Total Cost of Revenues | 0 | 1,352,470 | -1,352,470 | 0% |
| Gross Profit | 23,560 | 651,279 | -627,719 | 4% |
| Operating Expenses | | | | |
| Depreciation Expense | 455 | 8,276 | -7,821 | 5% |
| Equipment - Purchase/Lease | 1,909 | 33,500 | -31,591 | 6% |
| Finance/Bank Charges | 67 | 1,800 | -1,733 | 4% |
| Insurance | 4,491 | 58,845 | -54,354 | 8% |
| Marketing/Advertising | 1,387 | 60,000 | -58,613 | 2% |
| Office Space | 750 | 9,000 | -8,250 | 8% |
| General Office Expenses | 398 | 12,847 | -12,449 | 3% |
| Payroll | 31,284 | 418,356 | -387,072 | 7% |
| Professional Services | 550 | 21,300 | -20,750 | 3% |
| Public Meetings/Events | 1,026 | 20,855 | -19,829 | 5% |
| Supplies | 17 | 3,000 | -2,983 | 1% |
| Travel/Hospitality | 0 | 3,500 | -3,500 | 0% |
| Total Operating Expenses | 42,335 | 651,279 | -608,944 | 7% |
| come | -18,775 | 0 | -18,775 | 100% |

As of end of October 2023, all of the operating expenditures are within the established budget limit, which is around 8% of the budget. Overall, the total operating expenses are 7%. Contracts for the Cultural Grant and Marketing Grant are still pending and are due to be signed in December as well as the Arts Education Teacher Grant.

As of end of October 2023, most of the revenues are below the established 8% budgeted amounts due to timing as many contracts are in a process of being signed and the variable nature of the marketing campaigns and the projects. Memberships and License Plate revenues are continuing the upward trend and Other revenues are increased as result of higher interest rates. Contract with County is executed and signed; whereas, contract with the City is pending and is due to be signed in December.