



FLORIDA
nonprofit
alliance

Status of Florida Nonprofits

January 5, 2022

Welcome!



Sabeen Perwaiz
CEO
Florida Nonprofit Alliance



Mission:

Florida Nonprofit Alliance is the state's collective voice, respected advocate, effective connector, and powerful mobilizer for the nonprofit sector.

Website:

www.flnonprofits.org

theforakergroup
Standing Beside Alaska's Nonprofits



HANO
Hawaii Alliance of Nonprofit Organizations



Nonprofit Membership

- ▶ Representation in Tallahassee and Washington D.C. for Florida nonprofits
- ▶ Representation with Florida State Agencies (FNA leads the Florida Charitable Advisory Partnership)
- ▶ Subscription to FNA e-newsletters
- ▶ Membership to the Nonprofit Risk Management Center
- ▶ Members-only access to elected official database with sub sector affinity
- ▶ Listing in FNA's Member Directory
- ▶ Access to monthly members-only policy calls (during Session)
- ▶ Free 30-day job postings on FNA's Statewide Nonprofit Job Board
- ▶ Discounted membership to GrantStation
- ▶ And more!



Voice of the Sector

ings!

pe you are all healthy and safe. Florida has been in phase 1 of re-opening since April 4th. Many nonprofits never closed their doors during quarantine but are exploring what re-engagement looks like for their clients and their staff.

FLA, in partnership with the Oklahoma Center Center for Nonprofits, has created an [engagement guide](#) to help you make the best decision for your agency and team. We hope this tool is a useful guide for you.

Our team has been hard at work gearing up for our economic impact report and keeping you updated on the latest from Tallahassee and Washington D.C. remember to visit our COVID-19 [resources](#) page to keep up with the latest.

In addition, we have a full calendar of events scheduled over the next month! Check out the full list [here](#).

If there is anything else that you feel would help, please do not hesitate to reach out. Thank you for all you do for Florida nonprofits.

Sincerely,
Sabeen Perwaiz

HEROES ACT

Speaker Pelosi has released the [Health and Economic Recovery Omnibus and Emergency Solutions Act](#) (HEROES Act). See also this [one-Pager](#) and [Legislation](#).

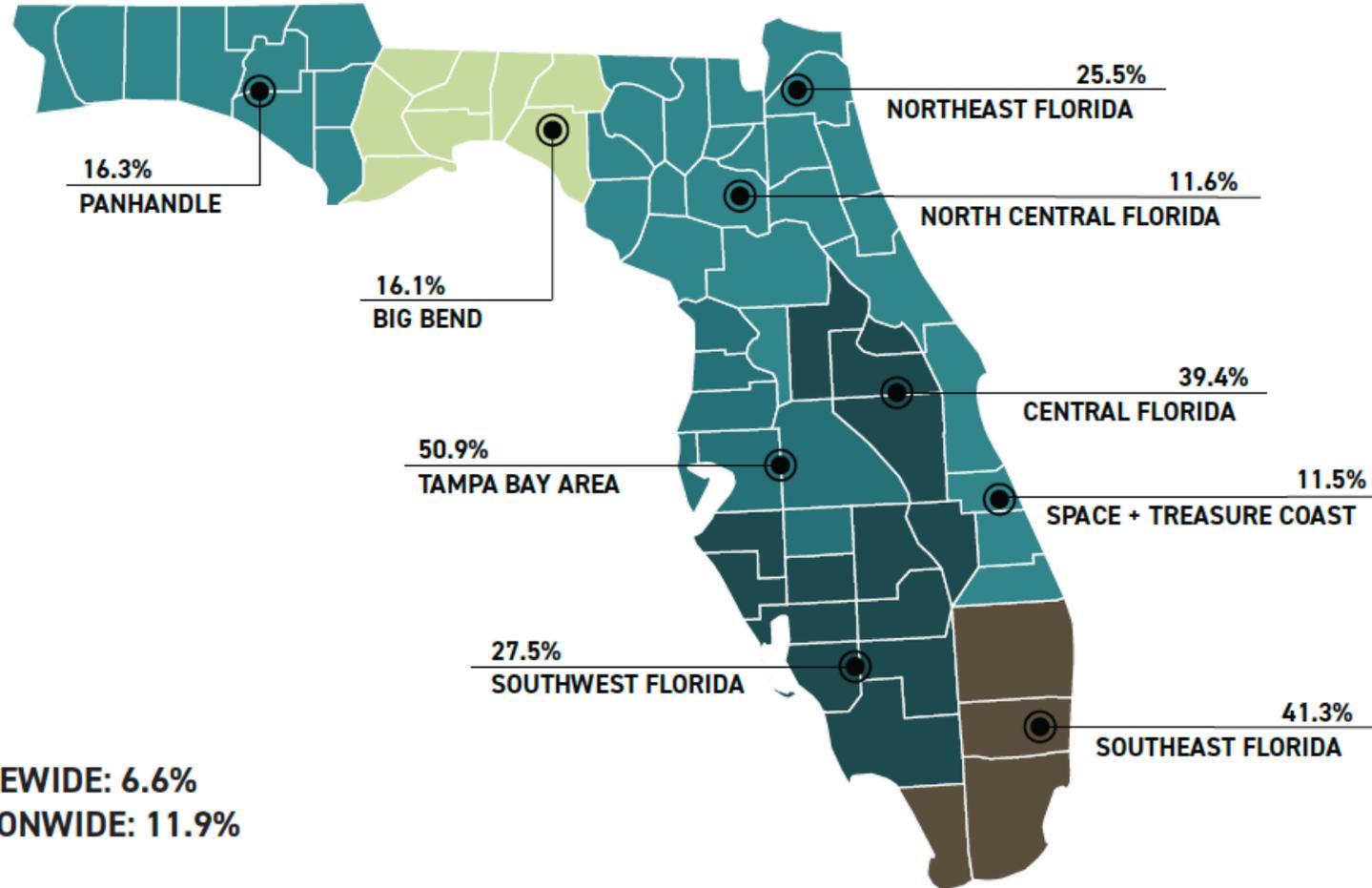
Newsletters

- ▶ [Sample newsletter](#)
- ▶ Sign up at <https://flnonprofits.org/>

Survey Method

- ▶ 501(c)(3) organizations statewide
- ▶ Surveys in the field from September 17-October 29
- ▶ Distributed electronically
- ▶ Thanks to our partner, Florida Department of Agriculture and Consumer Services
- ▶ Thank you to the Florida MSOs and Community Foundations
- ▶ 1,565 organizations participated

Q3 WHAT COUNTIES DO YOU SERVE?



Answers to this question have been condensed into regions. Because respondents could select more than one county, responses add up to more than 100%. Responding organizations provided services in an average of two counties (excluding those who serve statewide and outside of Florida). Number of responses by county is available upon request.

Key Findings: The Bright Side

- Nonprofits are getting back to providing services in person.
 - 34% are providing services fully in-person
 - 48% provide a hybrid of virtual and in-person services.
- 51% of organizations expect their 2022 budget to increase compared to this year's budget
- Nonprofits in Florida are largely not concerned with closing their doors or merging with another organization
 - 27% of nonprofits say they can continue to operate their programs and services for more than two years (up from 18% in 2020).
- Nonprofits are very interested in maintaining collaborations and partnerships that got them through the pandemic – a demonstration of both the collaborative nature and the resilience of the sector.

Key Findings: The Challenging News

- Nonprofits are not recovering quickly financially.
 - 53% had a decrease in unrestricted revenue
 - 48% have budgets that shrunk
 - Although COVID-19 relief funding was vital to 80% of nonprofit organizations making it through the pandemic, those sources are largely no longer available.
 - 49% of nonprofit organizations have spent some or all of their reserve funds, making them more financially fragile than before the pandemic.
- Fundraising and funding remains both the largest concern and a challenge for nonprofit organizations.
 - Half of nonprofits generated less income from fundraising in 2021 than they did in 2020, building upon the 69% that had a drop in fundraising in 2020.
 - New sources for funding are not materializing in the way nonprofits have hoped they would.

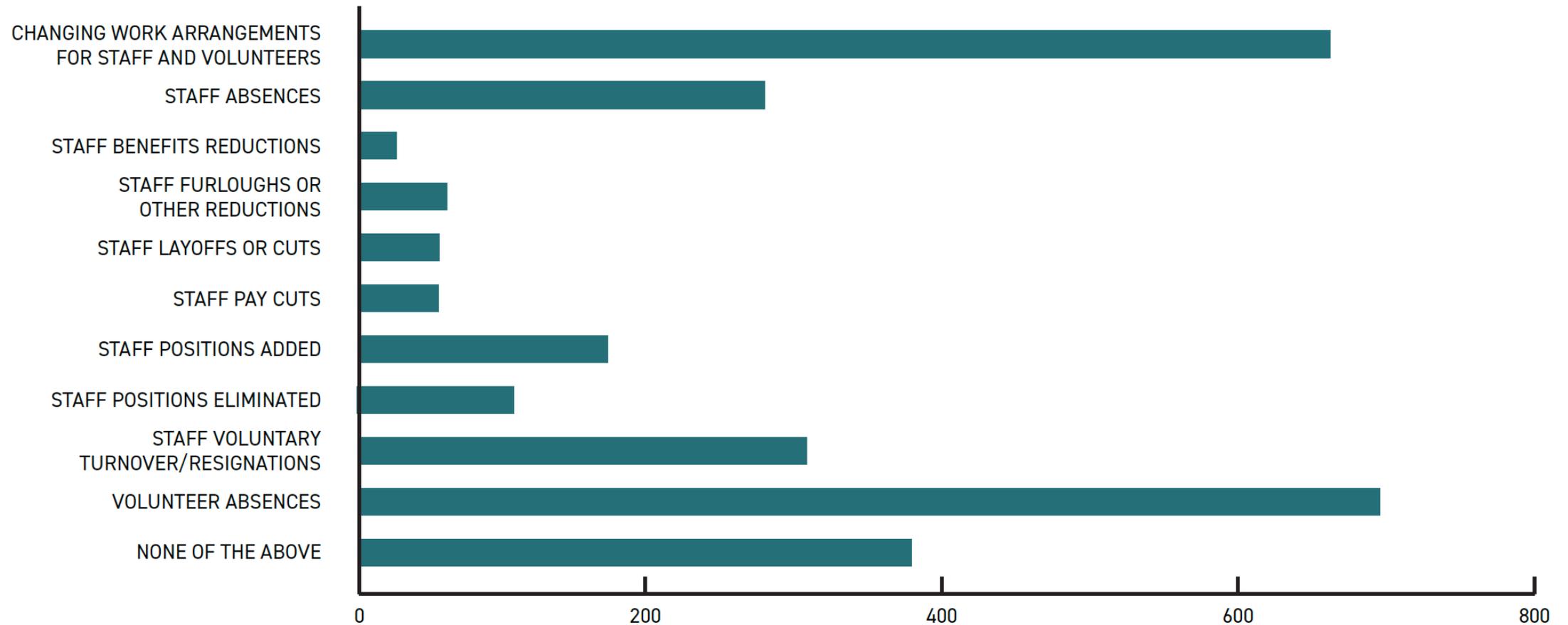
Key Findings: The Challenging News, cont.

- At the same time, nonprofits are still seeing an increase in the demand for services
 - 38% of organizations experienced increased demand in 2021.
 - 36% of organizations have served more clients in 2021 than in 2020
 - 30% said they served more this year than in 2019, pre-pandemic.
- The COVID-19 pandemic continues to take a toll on volunteering.
 - 44% of organizations are experiencing volunteer absences
 - About half of the organizations are using fewer volunteers now than they did in 2019.
 - 55% of organizations have altered their volunteering opportunities and/or experiences.

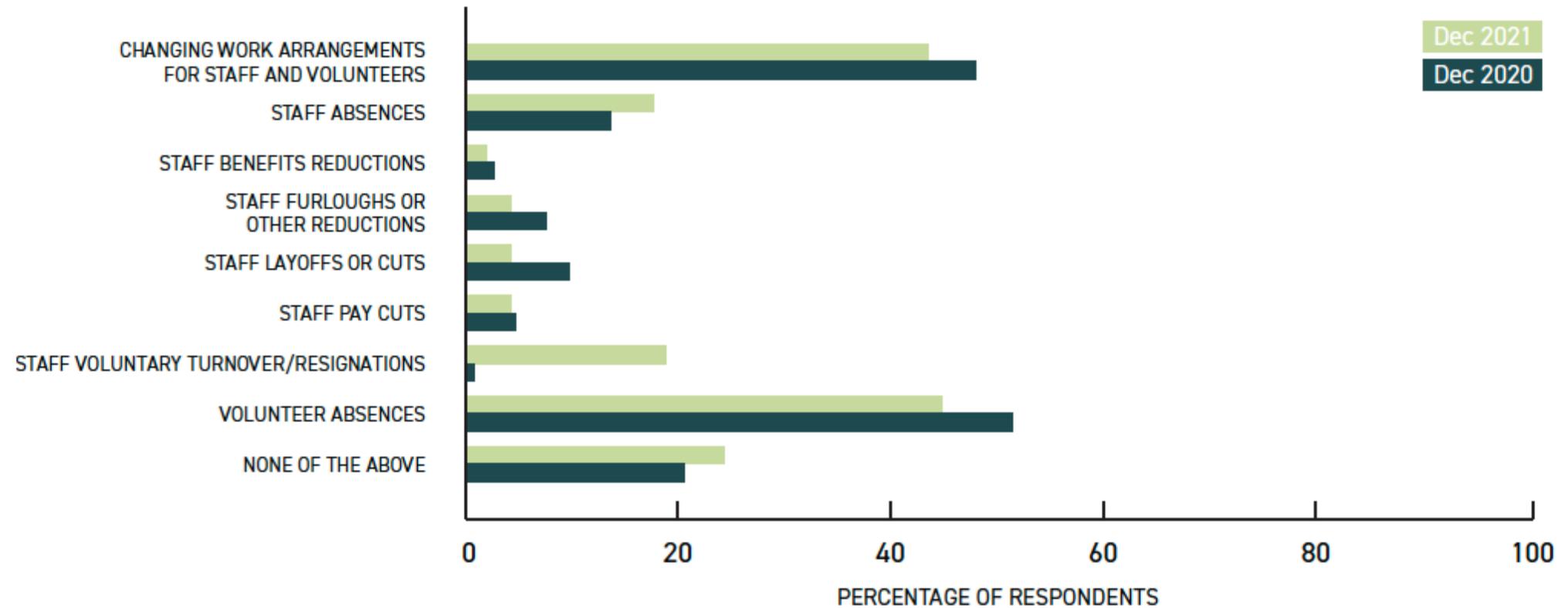
Impact on Staff and Volunteers

The background features a white space with abstract teal-colored geometric shapes on the right side. These shapes include overlapping triangles and polygons in various shades of teal, creating a modern, layered effect.

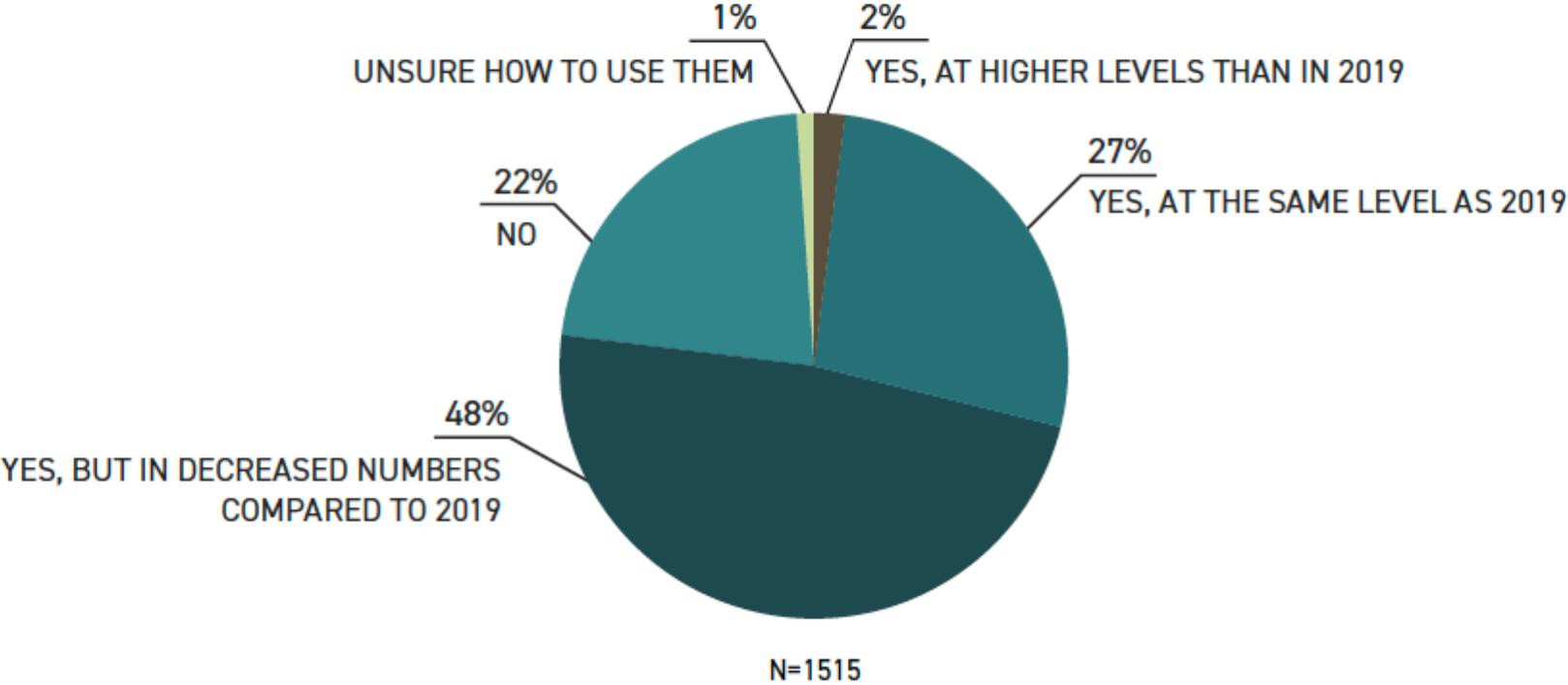
Q9 HOW HAS YOUR STAFFING CHANGED IN 2021 AS A RESULT OF COVID-19? SELECT ALL THAT APPLY.



COMPARISON 2020 VS 2021



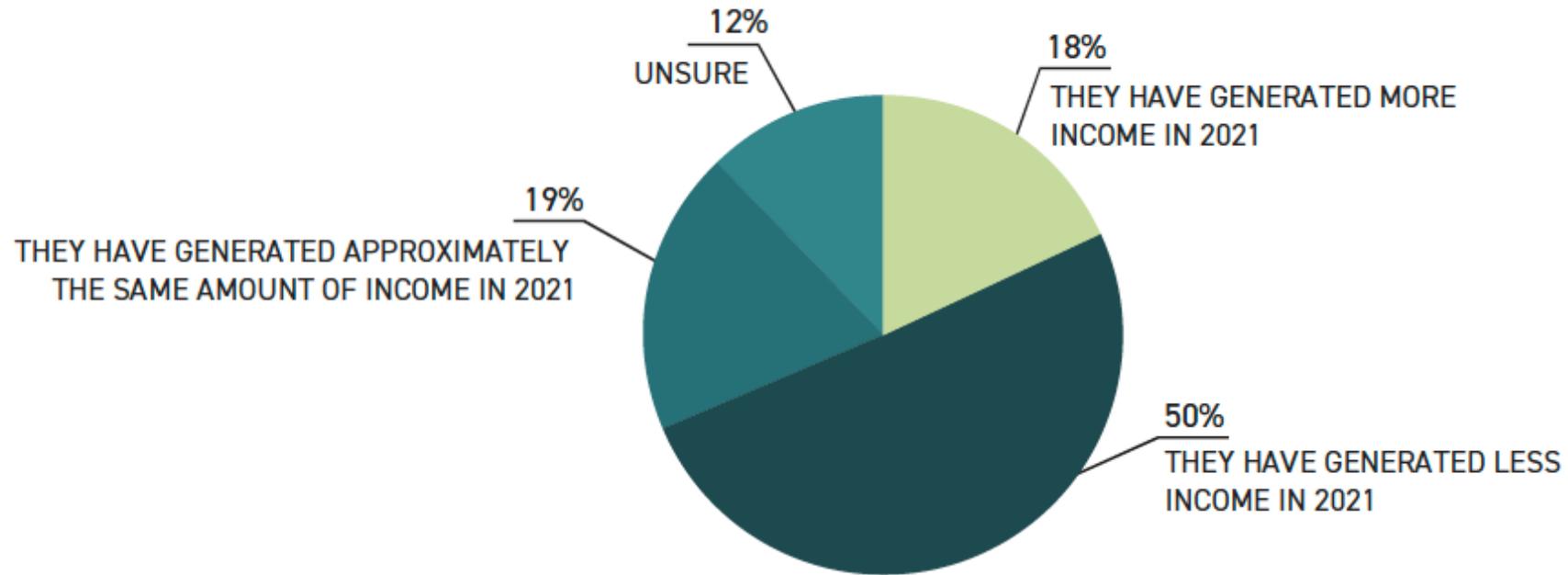
Q12 ARE YOU CURRENTLY USING VOLUNTEERS AT YOUR ORGANIZATION, EXCLUDING YOUR BOARD MEMBERS?



Fundraising

The background features a white space with teal-colored geometric shapes. On the right side, there are several overlapping, semi-transparent teal triangles and polygons of various sizes and orientations, creating a dynamic, abstract pattern. A thin, light grey line also extends from the bottom right towards the center of the page.

Q20 HOW DO YOUR FUNDRAISING ACTIVITIES IN 2021 COMPARE TO YOUR FUNDRAISING ACTIVITIES IN 2020?



FUNDING SOURCES

2021 ACTUAL VS. 2020 PREDICTIONS

	2021 ACTUAL	2020 PREDICTIONS	CHANGE
EXISTING INDIVIDUAL DONORS	67%	58%	9%
NEW INDIVIDUAL DONORS	35%	53%	-18%
EXISTING CORPORATE DONORS	29%	28%	1%
EXISTING FOUNDATION GRANTS	29%	28%	1%
EXISTING FEES FOR SERVICE	21%	25%	-4%
EXISTING LOCAL GOVERNMENT GRANTS	15%	18%	-3%
NEW FOUNDATION GRANTS	14%	27%	-13%
NEW CORPORATE DONORS	13%	28%	-15%
EXISTING STATE GOVERNMENT GRANTS	12%	12%	0%
EXISTING FEDERAL GOVERNMENT GRANTS	9%	10%	-1%
NEW FEDERAL GOVERNMENT GRANTS	7%	12%	-5%
NEW FEES FOR SERVICE	6%	14%	-8%
NEW LOCAL GOVERNMENT GRANTS	6%	15%	-9%
OTHER	6%	2%	4%
NEW STATE GOVERNMENT GRANTS	4%	12%	-8%

Takeaways and Next Steps



Takeaways- Legislative Updates

- ▶ Expectation that we see more “transparency in government spending” legislation again this year and we may see some additional fall-out from the ongoing discussions regarding the FCADV investigations.
- ▶ State budgets continue to look positive and should be a record high; however, there is the likelihood that it will largely be spent on one-time hard infrastructure projects and not soft projects.
- ▶ Session is scheduled to begin January 11, 2022 and concludes March 11, 2022.

Takeaways - Finance and Funding

- The financial ramifications for nonprofits from the pandemic are significant; continued financial assistance is needed
 - ACTION: Opportunities include growing individual giving, but also needs to include the corporate community, foundations, and government as well
- Government relief funding, especially PPP funding, was vital to the survival of nonprofit organizations during 2020 and 2021.
 - ACTION: The sector should be advocating at the local (city and/or county) level for American Rescue Plan Act funds to be spent on nonprofits.

Takeaways - Human Resources

- After funding, the greatest challenges for nonprofits are adapting to uncertainty and keeping people safe and healthy
 - ACTION: Up-to-date information about the virus; best practice sharing across industries; and staff leadership and Board members who feel empowered and ready to make the best decisions for their organization.
- The nonprofit sector still has many opportunities to better support its employees
 - ACTION: Paying livable wages, providing traditional and non-traditional benefits, and providing mental health support.
- ACTION: The sector still has work to do to re-imagine volunteering and re-engage volunteers in a safe way.

Florida Special Session

- Effectively prohibits vaccination mandates by private employers by requiring employers to offer exemptions for medical reasons such as pregnancy or planned pregnancy, religious reasons, or immunity due to a previous COVID-19 illness.
- Additionally, employees can choose to participate in periodic testing or use personal protective equipment at the cost of the employer as an exemption.
- Imposes fines for employers who wrongfully terminate employees due to vaccine mandates.

Florida Special Session

- Prohibits school districts from imposing mask or vaccine requirements for students and creates a cause of action for parents to take legal action against districts that fail to comply, with the ability to recover all costs and attorney's fees.
- Prevents school districts from quarantining healthy students or otherwise preventing them from participating in regular activities.
- Removes the state health officer's authority to require vaccinations during a declared state of emergency.

Florida Special Session

- Additionally, lawmakers approved a \$5 million budget amendment to help pay for the Attorney General's Office to fight federal vaccine mandate rules. For more information, read the governor's [press release](#).
- Attorney General Ashley Moody filed a motion to block the Centers for Medicare & Medicaid Services' rule requiring vaccinations of all healthcare workers prior to its Dec. 6, 2021, effective date.
- A Federal judge denied that motion, citing that Florida has not proved "irreparable harm" to its workforce. To learn more about the suit from Attorney General Moody, see the [press release](#).

OSHA

- **OSHA Emergency Temporary Standard**: A panel of the [Sixth Circuit Court of Appeals on Friday lifted the stay](#) on OSHA's COVID-19

Vaccination and Testing Emergency Temporary Standard. Here's what OSHA says about enforcing the standard, now that the stay has been lifted:

“To account for any uncertainty created by the stay, OSHA is exercising enforcement discretion with respect to the compliance dates of the ETS. To provide employers with sufficient time to come into compliance, OSHA will not issue citations for noncompliance with any requirements of the ETS before **January 10** and will not issue citations for noncompliance with the standard's testing requirements before February 9, so long as an employer is exercising reasonable, good faith efforts to come into compliance with the standard. OSHA will work closely with the regulated community to provide compliance assistance.”

OSHA

- The Sixth Circuit decision is being appealed and there are other cases, such as the federal contractor rule, also involving this issue. This [article from the Littler law firm](#) explains the many moving parts. This [article from the Venable law firm](#) gets into the nuts and bolts of the requirements.

Florida Legislature Upcoming Session

Fiscal Accountability for Nongovernmental Entities

- **General Bill** by Persons-Mulicka
- **Fiscal Accountability for Nongovernmental Entities:** Revises required contents of agency agreements that provide state or federal financial assistance to certain entities; requires nonstate entities that receive federal or state financial assistance funds to comply with specified audit requirements; requires report to DMS; provides limitation on amount of state-appropriated funds nongovernmental entity may expend on administrative expenses; requires nongovernmental entity to use private entity funds before using state-appropriated funds.
- **Effective Date:** July 1, 2022

Resources

The background features abstract, overlapping teal and light blue geometric shapes, primarily triangles and polygons, creating a modern and dynamic visual effect. The shapes are layered, with some appearing more prominent than others, and they extend from the right side of the frame towards the left.

FNA Resources - flnonprofits.org

- Advocacy and Communications:
 - 2022 Legislative Agenda
 - Newsletters and Member Updates
 - Continued lobbying efforts
- Research:
 - Economic Impact data
 - COVID-19 Research
 - Individual Giving Research - new information coming February 2022
- Resources:
 - Re-opening and Re-engagement Guide
 - COVID-19 Resources page
 - ARPA Funding Advocacy Resources

Questions?



FLORIDA
nonprofit
alliance

Thank you!

flnonprofits.org
sperwaiz@flnonprofits.org